

Importance of Association PACs

PACs are the most regulated and transparent form of campaign finance



# A PAC is power in numbers



# Legal means of political participation

Corporations and associations are prohibited from directly contributing to federal candidates – but they may operate a PAC.



#### PACs are strictly regulated

A PAC is regulated by the FEC and only allows for voluntary, individual contributions under stringent guidelines for participation.

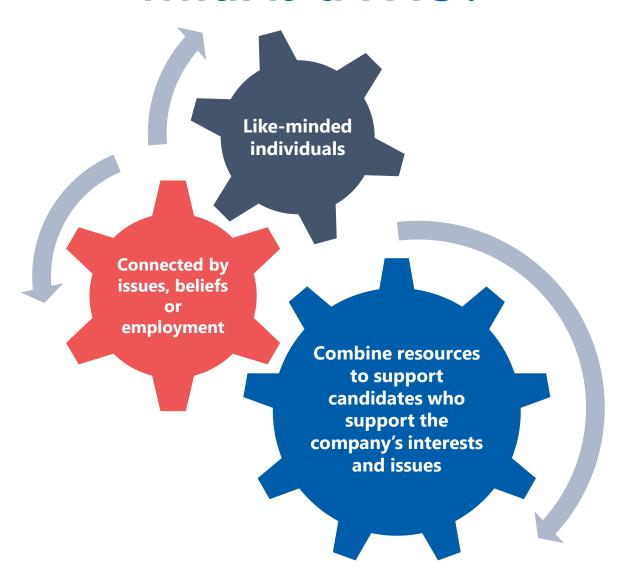


# PACs are legal, transparent and federally monitored

PACs allow businesses to express united interests with one powerful voice.



### What is a PAC?





### Debunking myths super PACs vs. traditional PACs

#### An association PAC is <u>not</u> a super PAC

#### Super PACs:

- Individual and corporate money spent on uncoordinated ads and communications
- Money is <u>not</u> contributed directly to candidates

#### Traditional PACs:

- Other than individuals, traditional PACs are the only entities that can give to candidates
- Associations avoid Super PAC involvement. Only 8% contributed to Super PACs in the 2021-2022 election cycle according to the 2023 Association PAC Benchmarking Report



### Where does the PAC fit?

Lobbying team monitors top legislative priorities & opportunities <u>and</u> informs grassroots and PAC teams of issue champions in Congress

Post-election, stakeholders provide input on legislative priorities to help develop legislative agenda Lawmakers and agencies are lobbied on organization's legislative priorities & educated on impact of legislation

The PAC supports the reelection of industry friendly legislators Grassroots team educates membership on priority issues; asks for action alert, grasstops response



### The PAC supports the cause



# "A voting record consistent with the organization's goals"

was the most commonly used contribution criteria factor and ranked as most important by 66% of PACs.

Source: Public Affairs Council 2023 Association PAC Benchmarking Report



### **Association PACs in 2023:**

**Fast Facts** 

2,875 —

connected PACs registered with the FEC

(association, labor, cooperative or corporation)

42%

were association PACs

86%

of Fortune 100 companies operate a PAC

Source: FEC.gov



### PACs promote a culture of advocacy



#### Participation rates are climbing

The median participation rate increased from 17% in the 2019-2020 election cycle to 21% in the 2021-2022 cycle.

Source: Public Affairs Council 2023 Association PAC Benchmarking Report

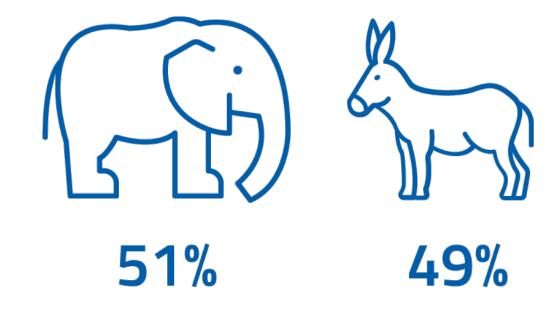


# PACs are transparent and limited Contribution limits for 2023-2024

		Recipient				
		Candidate committee	PAC (SSF and nonconnected)	Party committee: state/district/local	Party committee: national	Additional national party committee accounts
Donor	Individual	\$3,300 per election	\$5,000 per year	\$10,000 per year (combined)	\$41,300 per year	\$123,900 per account, per year
	Candidate committee	\$2,000 per election	\$5,000 per year	Unlimited transfers	Unlimited transfers	
	PAC: multicandidate	\$5,000 per election	\$5,000 per year	\$5,000 per year (combined)	\$15,000 per year	\$45,000 per account, per year
	PAC: nonmulticandidate	\$3,300 per election	\$5,000 per year	\$10,000 per year (combined)	\$41,300 per year	\$123,900 per account, per year
	Party committee: State/district/local	\$5,000 per election (combined)	\$5,000 per year (combined)	Unlimited transfers	Unlimited transfers	
	Party committee: national	\$5,000 per election	\$5,000 per year	Unlimited transfers	Unlimited transfers	

Source: FEC.gov https://www.fec.gov/help-candidates-and-committees/taking-receipts-pac/contribution-limits-nonconnected-pacs/





#### Association PACs are bipartisan

An average of 51% of association PAC contributions were disbursed to Republican candidates and 49% to Democrats.

Source: Public Affairs Council 2023 Association PAC Benchmarking Report

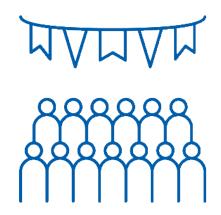


# **Association PACs build community**



Peer-to-peer is a popular solicitation tool

80% of PACs use peer-to-peer solicitations.



## Event-based fundraising has returned

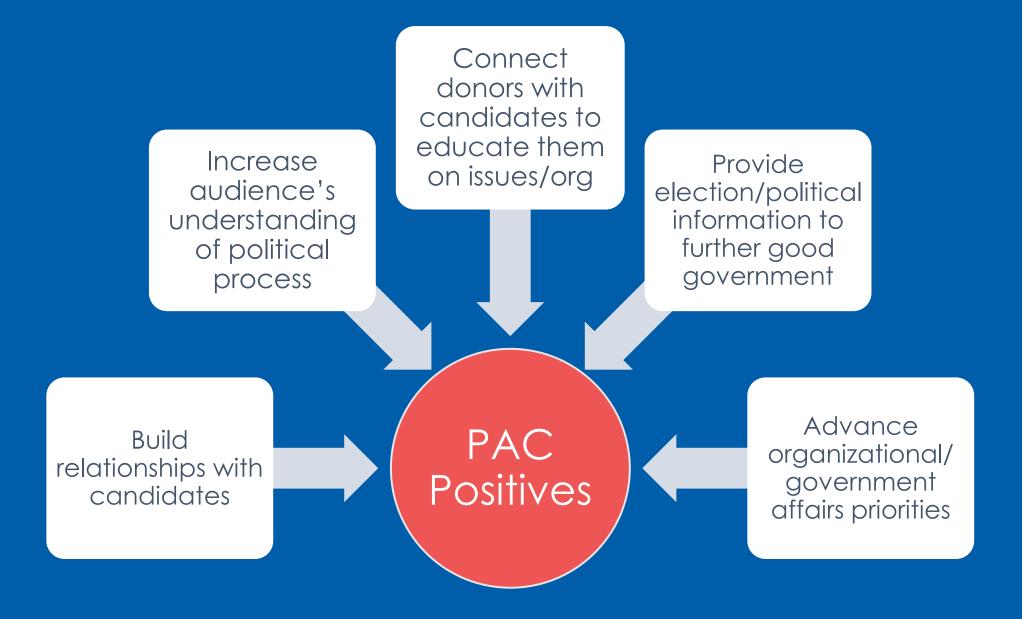
80% of PACs reported conducting solicitations during an annual meeting or trade show.



## Association leadership supports the PAC

Over half of association PACs have staff executives who solicit, send thank you letters, formally endorse the PAC or attend PAC events.







### **PAC** benefits



#### Individual

- Access to political process
- Information source
- Gifts/recognition
- Special events
- Political involvement
- PAC charitable match



#### **Association**

- Proactive measure
- Supplement government relations efforts
- Elect the right people
- Be a visible player
- Good government

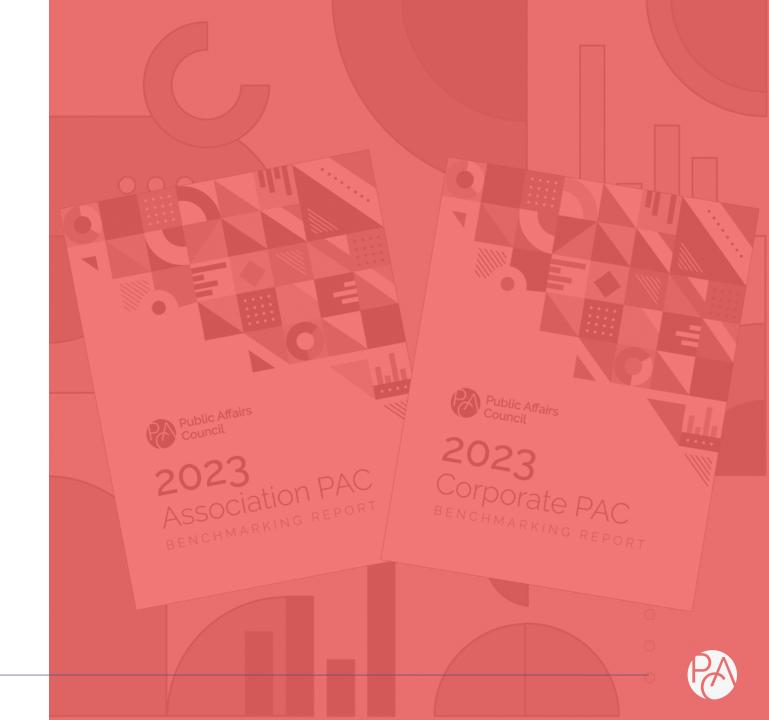


#### **PACs inform and educate**

Virtual events, webinars or teleconferences on issues or featuring guest speakers were the most frequently offered benefit to PAC donors.



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# Public Affairs Council Support

