DEFINITION OF REFERRAL FOR PROFIT IN PHYSICAL THERAPY BOD P06-08-03-04
[Position]

The term “referral for profit” (RFP) in physical therapy describes a financial relationship between a physical therapist and a physician in which a physician (medical doctor, doctor of osteopathy, podiatrist, dentist, or chiropractor) refers a patient for physical therapy and derives a financial benefit from the physical therapy services provided to the person who is referred.

Examples of physician referral for profit include: (a) a physician has an ownership interest in a physical therapy practice to which he or she refers, (b) a physician or the physician’s practice employs or contracts with physical therapists to provide physical therapy services within the physician practice, (c) a physician’s income or bonus is directly or indirectly tied to the revenues of the physical therapy service to which he or she refers patients.

Relationship to Vision 2020: Professionalism
(Practice Department, ext 3176)

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Explanation of Reference Numbers:
BOD P00-00-00-00 stands for Board of Directors/month/year/page/vote in the Board of Directors Minutes; the “P” indicates that it is a position (see below). For example, BOD P11-97-06-18 means that this position can be found in the November 1997 Board of Directors minutes on Page 6 and that it was Vote 18.